



*All Together
for the Greater Good!*

加入我们 · 让我们一起变得更好

STOLLE (M) SDN BHD
www.stolle.com.my

IMMUNE TODAY HEALTHY EVERYDAY

About Us

Stolle products have been marketed throughout Malaysia for over 20 years. During our years in the Malaysia market, we have accumulated millions of Stolle series users and feedback on consumers's experiences. Based on our past experiences and with a comprehensive marketing plan, we have established Stolle (M) Sdn Bhd in 2019.

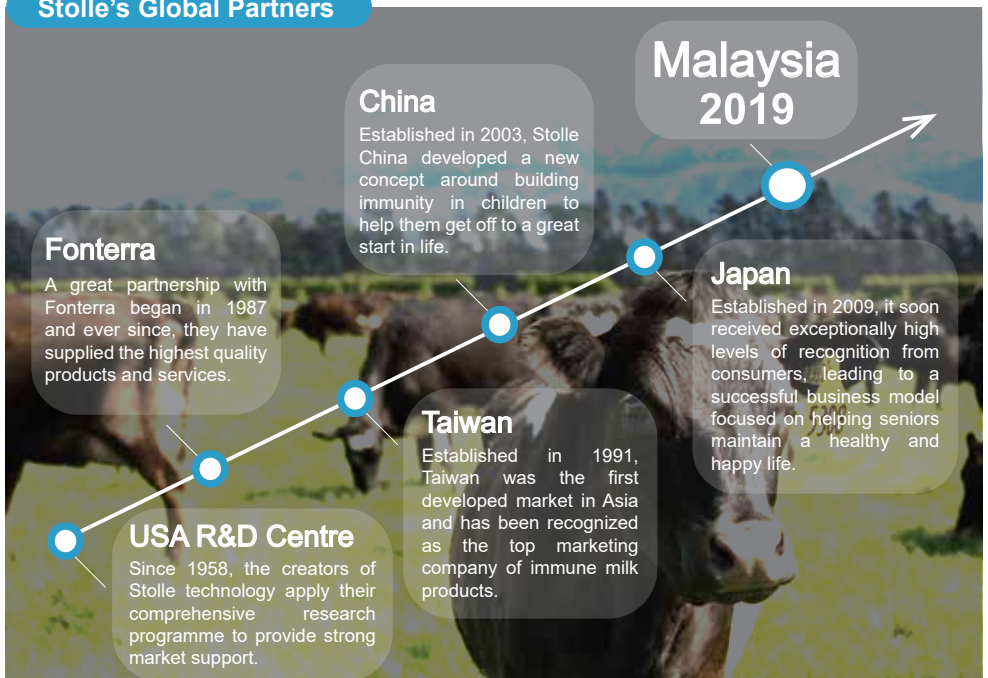
The history of Stolle (M) Sdn Bhd began way back in 1958, when our founder- Mr. Ralph Stolle, wished to bring good health to people all over the world by developing a simple but effective approach to building balanced immunity. Mr. Stolle was committed himself to the development of Stolle immune milk and conducted many clinical trials demonstrating the benefits of his immune milk. The research and development he sponsored eventually led to the successful mass production of Stolle immune milk in New Zealand in 1987. His lifetime aspiration of contributing to global health was made possible by his partners in the Stolle group, who have expanded the markets from America to much of Asia. Through our comprehensive marketing plan, travel incentives and professional training courses, we are committed to helping every partner to achieve both optimal health and financial freedom.

Vision

To share wellness and our successful business strategies with the world!



Stolle's Global Partners



ImmNuPlus — —— 赐多利免疫乳

We have been committed to develop true value of ImmunoNutrition for years. For people who look for healthy and better life quality. ImmNuPlus is an effective product that directly support your immune system, activate immunity and reduce risk of infection, to achieve purpose of immune balance and total health.

ImmNuPlus Features

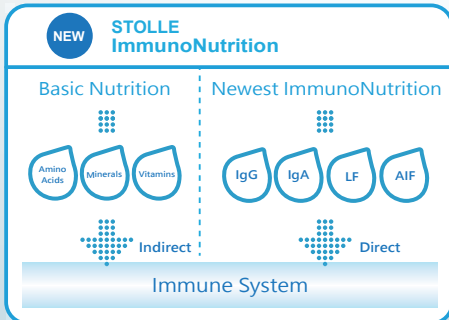
Through the new and upgraded concept of Immuno Nutrition, ImmNuPlus support the total health of every consumer more comprehensively than ever. STOLLE has been dedicated to ImmunoNutrition for more than 60 years resulting in more than 20 scientific publications, over 200 worldwide patents and several international certificates of quality. STOLLE's exclusive bioactive factors: IgA, IgG, lactoferrin and AIF support and balance your immune system directly.

ImmNuPlus contains STOLLE MPC, which is a concentrated version of the STOLLE series, providing higher efficacy. As a result, ImmNuPlus has 1.5 times the effectiveness with multiple benefits that meet all of your family needs. Stolle ingredients are manufactured by the largest dairy company in New Zealand which is dedicated to strict quality control and process optimization to ensure premium standards.

Key to Immune Balance: STOLLE's Unique ImmunoNutrition

STOLLE introduces the New Scientific Concept of "Direct ImmunoNutrition"

- ✓ Not only enhances, also balance immunity better
- ✓ Direct immune support



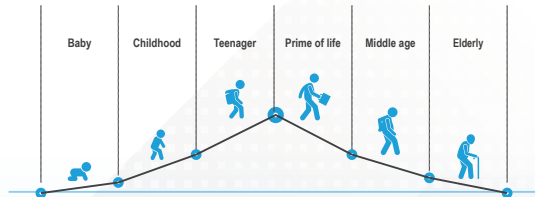
Contain high level of diverse basic nutrients along with ImmunoNutrition meeting the immune balance needs of all age groups.



Ingredients	/ Skim Milk Powder Milk Protein Concentrate Powder
Specification	/ 30g x 30 Sachets / Box
Net Weight	/ 900g/ Box
Direction of use	/ Mix one sachet with 180-240 ml of warm or cold water (below 50°C)

Most Disease are Results of Immune Disorder

As a baby, our immune systems start weak with immune balance building through childhood and the teenage years. When we enter middle age, we begin to experience the beginning of a decline in immune balance. However, unhealthy lifestyles lead to a stressed and unbalanced immune system at any life stage, resulting in many disease states.



Imbalanced Immunity

Weak Immunity

Colds and infections due to various microorganisms.

Immune System Over-reaction

Asthma, atopic dermatitis and annoying allergies seriously affect our quality of life, learning and concentration.

Immune Disorders

Autoimmune diseases (such as lupus erythematosus) and inflammation cause physical discomfort, inconvenience in daily life, serious medical complications and even death.



VigorPlus

可久利 活力饮

Unique bioavailability-enhancing technology, eliminates toxic waste, boosting overall vigor and increasing absorption effectively!



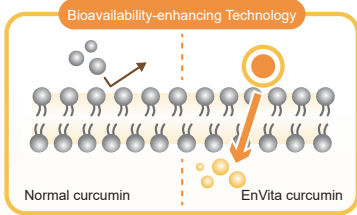
VigorPlus Features

- ◆ Liver protection from the enriched formula that boosts overall vigor.
- ◆ Optimized with a unique formulation that accelerates the elimination of toxic waste.
- ◆ High potency antioxidants for optimal performance every day.
- ◆ Added bioavailability enhancers for better absorption and utilization.
- ◆ Sugar-free formula that reflects a major global health trend.

INGREDIENTS/	Erythritol, Resistant Maltodextrin (41g/100g) Turmeric Extract, Citric Acid, Guar Gum, Sodium Citrate, Potassium Citrate, Lecithin, Zinc Gluconate, Nature Flavor, Sucralose, Vitamin E, Vitamin A, Black Pepper Extract
SPECIFICATIONS/	22g x 30 Sachet/box
NET WEIGHT/	660g/box
DIRECTION TO USE/	Mix one sachet with 200ml water. Stir thoroughly and drink immediately

Better absorption

Unique bioavailability enhancers added for better absorption
These bioavailability enhancers allow curcumin to be delivered to the liver effectively with increased absorption.



No sugar added

Sugar-free formula, enjoy the great taste of VigorPlus!

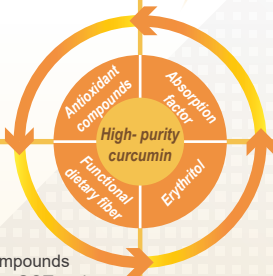
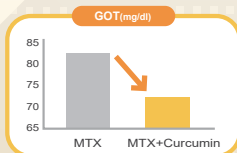
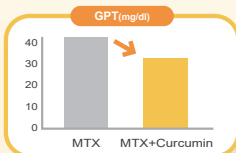
SUGAR FREE
LOW CALORIES



Accelerates

Paired with strong antioxidants, providing effective liver protection

The combination of curcumin and antioxidants compounds effectively protects liver function, effectively reduce GOT and GPT, reducing inflammation and accelerating toxic elimination of liver.



Eliminates toxic waste and free radicals

Improve the elimination of toxic waste and free radicals, boosting your overall vigor.



Form a Team and Sell STOLLE products as a Team

► From Consumer to Distributor

To become a distributor, you need to purchase our package within 45 days of joining. Then, at least 60BV of the products must be spent monthly in order for you to become an active distributor, which allows you to gather points through your client and sales team.



Spend 60BV and above on company products within 30 days, stay to active.

► From Distributor to Qualified Distributor

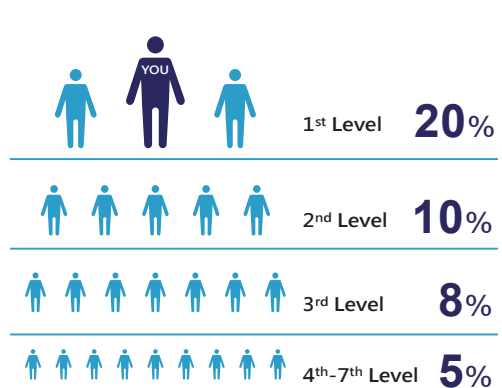
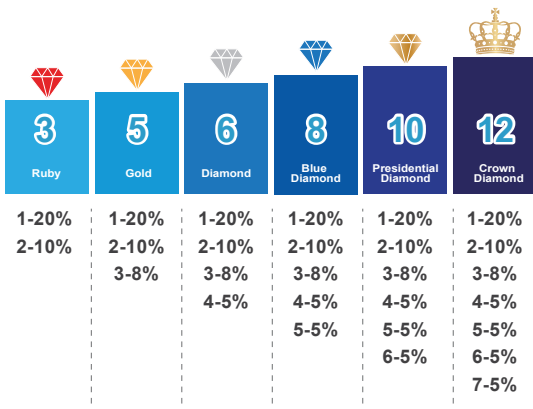
In order to enjoy all benefits from the reward program, you need to be promoted as a qualified distributor. Conditions of promotion include: (i) Be an active distributor (ii) Achieve qualification (have at least one active distributor in both left and right sides of your team). Once you are qualified, you are eligible to receive all bonuses.



► Select Package that Determines the Upper Limit of your Daily Bonus

Bonus points will be issued on a weekly basis. Unused points will be added to the points you gain in the future, depending on the package purchased upon joining (as shown in the diagram below):

Package	Platinum Package	Silver Package	Bronze Package
Bonus Upper Limit	1,000 USD Points	300 USD Points	100 USD Points
BV Value	900 BV	540 BV	180 BV
Pricing (RM)	5,500	3,300	1,100



STEP 01 | How to obtain Referral Bonus

► Recommend people to become business partners

By supplying packages of various Stolle products to the distributors you recommend allows you to obtain referral bonus on your first package purchase. The amount of referral bonuses varies from \$36 USD points to \$180 USD points, depending on the package chosen. Most importantly, you need to help your client understand the product details of each package in order for them to choose the package that best suits them.

► Customized Packages 45 days to upgrade package

Compared to the fixed package, those who wish to personalize their first purchase order can choose to customize their package. The referral bonus rate is calculated based on the total amount of packages chosen (excluding tax and shipping fees):

Your referral bonus rate is determined by your personalized package.

- ◆ 180 BV ~ 539BV = 10% ◆ 900BV above = 20%
- ◆ 540BV ~ 899BV = 15%

For example:

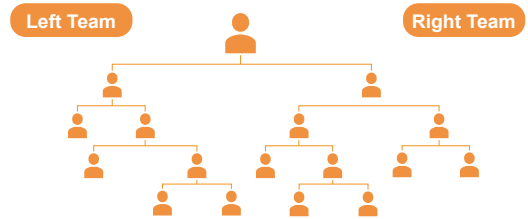
First, choose the type of package that you want in order to become a distributor. For instance, if you first purchase 900BV, you have a referral bonus rate of 20%. Regardless of the amount (in BV) of the personalized package your client purchases, your referral bonus rate will still be calculated at 20%. If you purchase a 900BV package, your referral bonus rate will be \$180 USD points.

STEP 02 | How to obtain Bonus Income

► Obtain bonuses through product sales of your team

To form your global sales team, you arrange your team member to the left or right side of the team. Every time your team makes a sale, points (BV) will be generated. BV is the unit used to calculate income points. The larger your team grows, the more BV you can get through your team sales.

Points made on that day will be sorted out at midnight (24:00) on a daily basis. When a comparison of the accumulated sales is made between the left or right side of your team, the income points of the day will be the 10% of the BV made by the side with fewer sales (right side shown in the table).



Date	Left Team		Right Team		Development Bonus
1 st Jan	Addition	20,000 BV	Addition	10,000 BV	1,000 USD Points
	Balance	10,000 BV	Balance	0 BV	
2 nd Jan	Addition	5,000 BV	Addition	8,000 BV	800 USD Points
	Accumulated	15,000 BV	Accumulated	8,000 BV	
	Balance	7,000 BV	Balance	0 BV	
3 rd Jan	Addition	10,000 BV	Addition	15,000 BV	1,000 USD Points
	Accumulated	17,000 BV	Accumulated	15,000 BV	
	Balance	2,000 BV	Balance	0 BV	

STEP 03 | How to obtain Team Leader Income

► Reward for managing a team

We believe your hard work towards team building deserves a reward. After you form a team, you need to train your partners on how to sell products as well as forming their own team. Also, you need to educate them on following your methods of team building and training.

The more successful your team training is, the more successful all of us will be in selling Stolle products. Managing a team allows you to obtain more points and income.

Depending on your status, you can obtain more team leader income in order to help you train your team. You can receive team leader income from the income points of your team's distributor (level 1 to 7) as a certain percentage, depending on your status in that month.

You will obtain the first level team leader income as a Ruby distributor. Your team leader income will be the 20% of the bonus of your direct team's level 1 distributors in that month. Whereas a Gold distributor will obtain team leader income from both level 1 and 2 distributors, in which 20% of the bonus can be obtained from level 1 distributors and 10% from level 2 distributors. You can obtain your team leader income from a maximum of 7 levels of distributors through these team leader income.

You are required to be an active distributor in order to receive marketing management income according to your status.

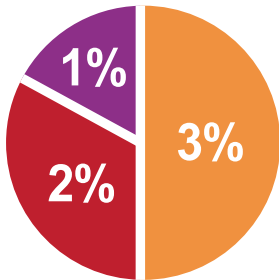
STEP 04 | How to obtain Global Dividends

► Qualified Distributors sharing of global dividends

- ◆ Distributors with Ruby status and above are qualified to obtain global dividend bonuses. 3% of total global sales points (BV) will be awarded monthly as a global sales dividend bonus.
- ◆ Distributors with Diamond status and above are qualified to obtain both 3% as global dividend bonuses as well as Diamond leadership dividends, which are 2% of total global sales points (BV).
- ◆ Distributors with Presidential status and above are qualified to obtain 3% as global dividend bonuses, Diamond leadership dividends, as well as Presidential leadership dividends, which are 1% of total global sales points (BV).

Dividend bonuses are calculated based on monthly sales and will be awarded to you on a monthly basis according to the global dividend plan. To join the Ruby global dividend plan, you need to:

- Ensure 10 or more of the distributors you recommend have repurchased products (need to be done on a monthly basis) on that month which you are eligible
- The minimum ranking requirement to the entitlement is Ruby and above. The calculation of the dividend shares is as below:



- Presidential Leadership Dividend (PLD)
- Diamond Leadership Dividend (DLD)
- Global Sales Dividend Bonus (GSDB)

	GSDB 3%	DLD 2%	PLD 1%
Ruby	1 share		
Gold	2 share		
Diamond	2 share	1 share	
Blue Diamond	2 share	2 share	
Presidential Diamond	2 share	2 share	1 share
Crown Diamond	2 share	2 share	2 share

In the course of your business, we regularly reward distributors who meet our standards. If you work hard and achieve your goals, our rewards program will allow you to enjoy the many Stolle travel plans. We offer a variety of spectacular destinations for you to enjoy the best experience that the Stolle lifestyle delivers!

► Joyful moment with Stolle

Each season, the company will set a travel reward challenge target. As long as you are a qualified Stolle distributor, you will be eligible for our travel invitations. Whether it is domestic luxury travel or fabulous overseas travel, we will vacation together when we reach our challenge target.



► Business Centre Fund

Leaders with Presidential Diamond status and above can establish business centres in an effort to sustain their team. Our company offers business centre operating funds that will help your team succeed.

► Team Management Fund

Our company also offers transport allowances and activity subsidy for leaders with Diamond status and above to help them promote their team's growth.



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TEL: +603 2856 3678
www.stolle.com.my
service@stolle.com.my